Offtake Advisory

Structuring offtake agreements for developers and buyers, focusing on facilitating project success by balancing risks and enabling upside

Value Drivers



60+ years of combined experience & more than 500 offtake agreements reviewed



Deep relationships with developers, corporate buyers, and expertise in decarbonization strategies and offtake structures

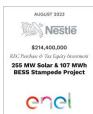


Coordination with tax credit, financing and M&A teams to consider all aspects of project value when negotiating offtake agreements

Select Experience













Dedicated Team



Joan Hutchinson Managing Director Co-Head of Offtake Advisory



Matt Bigham Managing Director Co-Head of Offtake Advisory



Patty Liao

Core Services

- Renewable Energy Offtake & Acquisition
- Low Carbon Fuels Offtake
- Hedge Structuring
- Risk Management Advisory
- Corporate Buyer/Developer Partnerships

