

Offtake Advisory

Optimizing PPAs for offtakers & developers, maintaining flexibility to adjust for market risks to facilitate project success

Value Drivers



50+ years of combined experience & more than 500 offtake agreements



Proven broad distribution capabilities & significant knowledge of decarbonization strategies & creative offtake structures



Dedicated coordination across tax equity & project financing teams to consider all aspects when negotiating offtake structures

Select Experience

AUGUST 2020

TOKYO GAS

Hedge Advisory and Acquisition of
631 MWdc Aktina Solar Project
from
Hecate Energy

DECEMBER 2020

Nestlé

Tax Equity & REC Offtake in
250 MWac Taygete I Solar Project
Owned by
7x.energy™
SOLAR EVOLVED

AUGUST 2023

Nestlé

\$214,400,000
REC Purchase & Tax Equity Investment
255 MW Solar & 107 MWh BESS Stampede Project

enel

2021-2024

TC Energy

Offtake Advisory and Buy Side
Up to 3GW Wind & Solar Projects in North America

Dedicated Team



Joan Hutchinson
Managing Director
Offtake Advisory



Matt Bigham
Managing Director



Patty Liao
Director

Core Services

- Renewable Energy Offtake & Acquisition
- Low Carbon Fuels Offtake
- Hedge Structuring
- Risk Management Advisory
- Corporate Buyer/Developer Partnerships